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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1991

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Kearney State University
Montana State University
University of Montana
University of Nebraska - Lincoln
University of Nebraska - Omaha
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 11, 1991 through February 8, 1991) and cumulatively (September 1, 1990, and February 1991).

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 1/11/91 THROUGH 2/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	18	341	$26983	$26954	*	*	*	128	895	$25289	$26176	$29200	$25500	$20000
BUSINESS ADMIN (INCL MGMT	2	93	23900	23898	*	*	*	42	291	21519	22972	27600	22000	16000
DISTRIBUTION MANAGEMENT	+	1	+	26700				+	3	+	26133			
ECONOM & FINANCE (BANKING	2	102	26000	25105	*	*	*	58	294	25825	24596	31200	25050	21600
HOTEL/RESTAURANT MGMT.	2	5	20100	21140	*	*	*	22	28	21827	21457	22000	22000	22000
HUMAN RSRCS (incl LABOR R	+	6	+	24000				1	35	13000	23736	*	*	*
MANAGEMENT INFO SYSTEMS	+	18	+	28719				9	79	25042	27824	*	*	*
MARKETING/MARK MGMT (RESR	+	115	+	24175				43	300	23295	23429	28000	22800	19900
REAL ESTATE	+	+	+	+				+	4	+	20080			
COMMUNICATIONS														
ADVERTISING	+	12	+	23105				+	24	+	21761			
COMMUNICATIONS	+	9	+	22113				9	57	23444	21625	*	*	*
JOURNALISM	+	4	+	19850				1	33	12480	18324	*	*	*
TELECOMMUN/BROADCASTING	1	2	21037	22019	*	*	*	1	6	21037	20866	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	+	36	+	21366				13	135	18803	20211	*	*	*
PRE-ELEMENTARY EDUCATION	+	7	+	13868				2	21	10000	17699	*	*	*
PHYSICAL EDUCATION	+	1	+	21340				1	15	20000	18355	*	*	*
SPECIAL EDUCATION	+	11	+	23829				2	29	18300	23539	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	+	+	+				2	7	17200	18171	*	*	*
TEXTILES & CLOTHING	+	5	+	19700				+	9	+	21700			
MERCHANDISING MANAGEMENT	+	6	+	20583				+	21	+	21324			
HUMANITIES														
FOREIGN LANGUAGES	+	3	+	20333				+	9	+	21733			
LETTERS (incl English, Li	+	9	+	20078				2	35	18700	21248	*	*	*
VISUAL & PERFORMING ARTS	+	7	+	21200				2	25	16065	20267	*	*	*
HUMANITIES - OTHER	+	6	+	20993				1	22	16400	21224	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	5	+	23466				+	21	+	21365			
HISTORY	+	4	+	21700				1	14	15800	21536	*	*	*
POLITICAL SCIENCE/GOVT	+	8	+	23699				4	39	21250	21781	*	*	*
PSYCHOLOGY	+	11	+	18250				5	42	17744	18586	*	*	*
SOCIOLOGY	+	3	+	17739				2	26	13800	19043	*	*	*
SOCIAL SCIENCES-OTHER	+	2	+	21230				5	41	15880	19251	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	21	+	31176				2	57	32250	30445	*	*	*
AGRICULTURAL	+	3	+	29700				+	13	+	32154			
ARCHITECTURAL	+	12	+	31217				2	23	25910	31107	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	3	+	25833			
CHEMICAL	22	109	36400	37294	$39800	$37400	$32800	73	308	37247	37084	39800	38000	35000
CIVIL	16	90	28554	29217	*	*	*	76	283	28278	29201	33000	28650	24144
COMPUTER	3	29	31333	31790	*	*	*	5	49	32180	31993	*	*	*
ELECTRICAL/ELECTRONIC	7	173	33414	33193	*	*	*	50	455	33003	33036	37500	33400	30000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 1/11/91 THROUGH 2/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	2	+	$29700				+	2	+	$29700			
INDUSTRIAL	3	50	$32705	32040	*	*	*	6	113	$29769	31811	*	*	*
MECHANICAL	20	221	36110	34131	$39500	$37600	$31800	72	538	35220	33979	$38796	$36000	$30480
METALLURGICAL	11	23	34045	33558	*	*	*	16	41	33692	33815	*	*	*
MINING (INCL GEOLOGICAL)	4	4	33710	33710	*	*	*	12	32	31152	31018	*	*	*
NUCLEAR	+	1	+	34000				+	8	+	32919			
PETROLEUM	13	29	39946	38986	*	*	*	31	75	39645	38798	42000	40200	36600
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	7	33	29897	28359	*	*	*	9	54	31680	28264	*	*	*
INDUSTRIAL TECHNOLOGY	2	2	27000	27000	*	*	*	2	9	27000	24222	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	2	23000	25000	*	*	*	7	20	19914	22075	*	*	*
ANIMAL SCIENCES	1	2	26000	22000	*	*	*	2	12	21500	21642	*	*	*
PLANT SCIENCES	+	2	+	19000				+	4	+	22120			
NATURAL RESOURCES	+	3	+	18760				+	5	+	20056			
OTHER AGRICULTURAL SCIENC	6	6	28523	28523	*	*	*	9	15	27571	26416	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	9	89	33911	30300	*	*	*	23	253	29874	29661	36000	32240	21400
COMPUTER PROGRAMMING	+	3	+	23746				+	12	+	28695			
INFORMATION SCIENCES & SY	+	36	+	29804				11	79	27218	28326	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				1	1	18600	18600	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	13	+	27178				3	45	21483	27835	*	*	*
HEALTH SCIENCES	+	6	+	21705				9	23	20720	21061	*	*	*
NURSING	+	6	+	21147				9	34	23100	25366	*	*	*
PHARMACY	+	4	+	37500				+	6	+	38000			
SCIENCES														
ACTUARIAL	+	1	+	23000				+	2	+	27700			
ARCHITECTURAL & ENVIRONME	+	2	+	25750				1	10	26400	25910	*	*	*
BIOLOGICAL	+	5	+	23742				4	18	20125	20895	*	*	*
CHEMISTRY	+	7	+	28394				3	21	28067	26631	*	*	*
GEOLOGY & GEOLOGICAL SCI	1	4	25000	27000	*	*	*	2	11	28500	27832	*	*	*
MATHEMATICS	+	12	+	28120				11	39	27860	25408	*	*	*
PHYSICS	+	1	+	33600				1	6	32500	28267	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	1	+	19747			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	151	1838						808	5240					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	14	255	$26893	$27534	*	*	*	107	642	$25532	$26744	$29200	$25500	$21500
ACCOUNTING (PRIVATE)	5	93	26600	25336	*	*	*	23	255	23894	24411	27000	26000	18060
COMMERCIAL BANKING (CNSMR	+	5	+	18960				3	19	17333	20884	*	*	*
COMMERCIAL BANKING (LENDG	+	9	+	25167				4	21	20750	22595	*	*	*
INVESTMT BANKING (CORP FN	+	1	+	21000				2	10	25400	25780	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				1	1	24000	24000	*	*	*
INVESTMT BANKG (REAL EST)	+	+	+	+				+	3	+	18500			
INVESTMT BANKG (SALES & T	+	+	+	+				1	6	27000	22633	*	*	*
FINANCIAL/TREASURY ANALYS	1	40	28000	25771	*	*	*	22	107	26182	25588	31500	25700	22000
PORTFOLIO MGMT/BROKERAGE	+	5	+	22640				1	11	25000	22564	*	*	*
UNDERWRITING	+	13	+	23193				6	39	25963	23495	*	*	*
INSURANCE - CLAIMS	+	11	+	22498				4	39	24855	22954	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				1	9	14400	20838	*	*	*
MEDIA PLANNING	+	+	+	+				+	1	+	29000			
REPORTING	+	1	+	13960				1	10	12480	15528	*	*	*
PRODUCTION	+	7	+	31214				1	22	16000	24226	*	*	*
PUBLIC RELATIONS	+	2	+	17800				3	16	16933	18665	*	*	*
WRITING / EDITING	+	2	+	18100				1	12	18000	18833	*	*	*
MARKETING														
ADVERTISING	+	3	+	20667				4	9	20950	21756	*	*	*
BRAND/PRODUCT MANAGEMENT	+	12	+	25152				3	30	22667	25346	*	*	*
BUYER/MERCHANDISING	+	23	+	24963				+	53	+	23468			
DISTRIBUTION	+	5	+	26140				+	14	+	25414			
MARKET RESEARCH	+	5	+	28400				2	30	26750	25045	*	*	*
PURCHASING	+	3	+	23933				3	12	22533	23608	*	*	*
SALES	2	108	27700	25431	*	*	*	39	316	25931	24975	31000	26000	19000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	+	+	+				+	16	+	19658			
FINANC,TAXA, MONETARY POL	2	5	22019	25037	*	*	*	6	34	21232	22780	*	*	*
ECONOMIC PROGRAMS	+	1	+	24000				+	3	+	21867			
LAW ENFORCEMENT	+	2	+	28666				+	14	+	23551			
MILITARY	+	4	+	24343				2	21	25000	23303	*	*	*
NATIONAL SECURITY	+	2	+	21000				1	4	26000	22750	*	*	*
URBAN / REGIONAL PLANNING	+	+	+	+				+	2	+	18910			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	24500			
DESIGN / CONSTRUCT	10	101	29881	30603	*	*	*	27	290	29874	30697	38100	28800	23280
ENVIRONMENTAL/SANITATION	3	23	32180	30630	*	*	*	5	56	27911	30272	*	*	*
MANUFACTURING/INDUSTRIAL	9	126	34949	33950	*	*	*	19	314	34975	33615	*	*	*
SYSTEMS / PROGRAMMING	+	19	+	31399				10	73	31659	32013	*	*	*
POWER SYSTEMS	+	18	+	31601				7	80	32600	32740	*	*	*
SOFTWARE DESIGN & DEVELOP	+	19	+	31281				7	52	30900	31940	*	*	*
HARDWARE DESIGN & DEVELOP	+	38	+	33970				7	64	31668	33457	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	31	+	$33132				2	104	$38300	$33208	*	*	*
TESTING	2	17	$28500	30079	*	*	*	4	56	27750	30674	*	*	*
PROCESS ENGINEERING	9	98	37222	37239	*	*	*	58	274	37133	37199	$39800	$38000	$33600
PROJECT ENGINEERING	48	94	35751	35069	$41000	$36250	$29600	107	239	35176	34565	41000	35000	30000
OTHER ENGINEERING	25	194	32842	32755	37200	32000	28000	114	417	31763	32289	38500	31010	25000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	3	+	21667				2	14	18940	25075	*	*	*
INDUSTRIAL HYGIENE	+	1	+	23832				+	2	+	23916			
MEDICAL TECHNOLOGY	+	12	+	26192				3	21	25983	24655	*	*	*
NURSES / PERSONAL CARE	+	5	+	23120				9	30	23100	25073	*	*	*
OCCUPATIONAL THERAPY	+	3	+	27339				1	11	22000	28572	*	*	*
PHARMACIST	+	4	+	37500				+	6	+	38000			
PHYSICAL THERAPY	+	+	+	+				+	1	+	13440			
RESPIRATORY THERAPY	+	+	+	+				+	1	+	34000			
OTHER HEALTH RELATED	+	7	+	19411				8	44	19560	24341	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	10000				+	12	+	20517			
COUNSELING	+	6	+	15583				5	26	14630	16428	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	+	+	+			
SOCIAL WORK	+	3	+	15571				3	17	15167	16173	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	5	72	32240	28365	*	*	*	18	188	27912	28000	*	*	*
INFORMATION SYSTEMS	+	21	+	31766				13	77	23238	28387	*	*	*
SYSTEMS ANALYSIS & DESIGN	4	35	36000	31343	*	*	*	20	119	28967	29894	36000	29250	21400
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	4	+	30960				+	6	+	31373			
AGRICULTURE/NAT'L RESOURC	3	13	28379	22270	*	*	*	8	31	23430	21820	*	*	*
ARCHITECTURE	+	1	+	25000				1	5	26400	25880	*	*	*
CONSULTING	2	60	28200	28342	*	*	*	5	105	26780	28580	*	*	*
HUMAN RESRCS /INDUS RELS	+	7	+	24076				1	36	19000	22577	*	*	*
MANAGEMENT TRAINEE	7	118	24600	22281	*	*	*	77	397	21696	21917	25000	22000	18000
MATH/STATISTICIANS	+	4	+	27791				1	8	30000	24761	*	*	*
PARALEGAL	+	+	+	+				+	5	+	19000			
RESEARCHERS NON-TECHNICAL	+	+	+	+				+	2	+	27500			
RESEARCHERS - TECHNICAL	+	1	+	30000				+	7	+	29879			
TEACHING	+	62	+	21365				25	265	17937	20636	21000	17600	15000
TOTALS	151	1838						808	5240					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 1 FEBRUARY 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	35	$28250	$31229	*	*	*	19	102	$29111	$30614	*	*	*
MBA--NON-TECH	10	48	37840	34788	*	*	*	24	101	34663	32852	$42000	$32500	$29000
MBA--TECH	1	4	40000	40275	*	*	*	4	12	34500	34367	*	*	*
MS-BUSINESS	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	1	1	33000	33000	*	*	*	2	5	40500	34562	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	3	+	31467			
MANAGEMENT INFORMATION SY	+	1	+	27000				4	7	33500	33886	*	*	*
MARKETING/MKTNG MGT (RESE	+	1	+	40300				+	2	+	41150			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				4	4	33250	33250	*	*	*
COMMUNICATIONS	+	+	+	+				4	5	25250	26392	*	*	*
JOURNALISM	+	1	+	21500				+	1	+	21500			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	9	+	25857			
ELEMENTARY EDUCATION	+	4	+	26450				+	24	+	24407			
PHYSICAL EDUCATION	+	+	+	+				+	3	+	21000			
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	+	+	+	+				+	5	+	25958			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	21000			
LETTERS	+	1	+	24000				1	3	13500	20500	*	*	*
VISUAL & PERFORMING ARTS	+	+	+	+				+	1	+	21325			
HUMANITIES - OTHER	+	1	+	35000				+	1	+	35000			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	7	+	26573			
SOCIOLOGY	+	1	+	24000				+	1	+	24000			
SOCIAL SCIENCES - OTHER	+	4	+	36575				+	11	+	31826			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	1	+	34000				1	7	36500	35017	*	*	*
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			

continued

RMCPA REGIONAL Report No. 1 FEBRUARY 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
CHEMICAL	+	7	+	$39643				4	15	$39611	$39476	*	*	*
CIVIL	+	17	+	34874				+	48	+	34894			
COMPUTER	+	1	+	39600				+	1	+	39600			
ELECTRICAL/ELECTRONIC	1	21	$43600	36222	*	*	*	3	54	37733	37410	*	*	*
INDUSTRIAL	+	6	+	39175				+	13	+	36492			
MECHANICAL	+	27	+	40246				16	56	35428	38121	*	*	*
METALLURGICAL	4	7	36000	36767	*	*	*	9	16	38111	38014	*	*	*
MINING & MINERAL	+	4	+	36825				2	13	42400	35085	*	*	*
NUCLEAR	+	+	+	+				+	2	+	37800			
PETROLEUM	+	4	+	43375				10	16	42536	44806	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	+	+	+			
HEALTH SCIENCES	+	1	+	36000				+	2	+	28000			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	2	+	25098				+	4	+	25299			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	2	+	24679			
CHEMISTRY	+	+	+	+				+	2	+	27000			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	25	+	36340				4	49	32875	36074	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	3	4	42200	41150	*	*	*	13	15	37277	36507	*	*	*
MATHEMATICS (INCL ACTUARI	+	3	+	29667				+	5	+	26280			
PHYSICS	+	1	+	22356				1	3	28000	27219	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	22	233						125	632					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	19	$55500	$40874	*	*	*	5	31	$43200	$36365	*	*	*
MBA--TECH	+	1	+	25000				+	6	+	37667			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	11	18	40145	38833	*	*	*	18	27	39993	39307	*	*	*
MBA--TECH	1	2	32700	39850	*	*	*	1	2	32700	39850	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	9	17	52456	45747	*	*	*	10	45	50760	42731	*	*	*
MBA--TECH	+	1	+	33600				+	16	+	42894			
TOTALS	23	58						34	127					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	2	+	$50000				+	5	+	$54220			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	29377				+	4	+	35768			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	1	+	30000			
FOREIGN LANGUAGES	+	1	+	28000				+	1	+	28000			
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	1	1	$52700	52700	*	*	*	1	2	$52700	51350	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	1	+	54080				2	3	42000	46027	*	*	*
CHEMICAL	+	2	+	48000				1	4	49000	48865	*	*	*
CIVIL	+	3	+	42667				+	3	+	42667			
COMPUTER	+	+	+	+				+	1	+	59500			
ELECTRICAL/ELECTRONIC	+	+	+	+				+	7	+	58457			
INDUSTRIAL ENGINEERING	+	1	+	54000				+	1	+	54000			
MECHANICAL	+	2	+	47202				+	2	+	47202			
METALLURGICAL	+	1	+	52440				2	5	45000	45288	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	36000			
BIOLOGICAL	+	1	+	33550				+	1	+	33550			
CHEMISTRY	+	+	+	+				1	12	42400	46047	*	*	*
GEOLOGICAL (INCL GEOPHYS)	1	1	51000	51000	*	*	*	4	4	51325	51325	*	*	*
MATHEMATICS	+	+	+	+				2	5	35750	35300	*	*	*
PHYSICS	+	+	+	+				+	1	+	40000			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	2	18						13	64					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	25616 100 39500/21500					25000 1	22000 1		
BUSINESS ADMIN (INCL MGMT	24500 2			14800 1	20500 1	23000 3	24400 2		
ECONOM & FINANCE (BANKING	26250 2	31200 1		21756 9	27000 1	36167 3	24000 2	26667 3	
MANAGEMENT INFO SYSTEMS	25000 1						25000 1		
MARKETING/MARK MGMT (RESR		24000 1		21000 1	26000 2	23500 2			
JOURNALISM						12480 1			
SOCIAL SCIENCES-OTHER						12000 1			
CHEMICAL								32000 1	
CIVIL								28501 12	28705 13
COMPUTER								29000 1	
ELECTRICAL/ELECTRONIC						31500 2	30812 5	33100 2	32000 1
INDUSTRIAL						33375 1		27500 1	
MECHANICAL							35000 1	33000 3	30600 2
MINING (INCL GEOLOGICAL)								26016 1	
PETROLEUM									33000 1
ENGINEERING TECHNOLOGY									37920 2
AGRIBUSINESS				21450 2				16800 1	
COMPUTER SCIENCE							27229 7	21400 1	
INFORMATION SCIENCES & SY							30000 1		
BIOLOGICAL							22000 1		
CHEMISTRY									36000 1
GEOLOGY & GEOLOGICAL SCI								25000 1	
MATHEMATICS							18000 1	24000 2	30053 3

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING						16400 2			
BUSINESS ADMIN (INCL MGMT	21833 3	13800 1		30000 1	18000 1	20904 10			
ECONOM & FINANCE (BANKING	21600 1		24333 3	25820 10		21100 5			
HOTEL/RESTAURANT MGMT.		20100 2	22000 20 22000/22000						
HUMAN RSRCS (incl LABOR R				13000 1					
MANAGEMENT INFO SYSTEMS						21000 2			
MARKETING/MARK MGMT (RESR		19900 1		20250 2		22803 25 31000/20000			
COMMUNICATIONS				24000 1		22900 5			
ELEMENTARY EDUCATION				18000 1					
POLITICAL SCIENCE/GOVT	22000 1								
PSYCHOLOGY			18000 1			19907 3			
SOCIAL SCIENCES-OTHER						17850 2			
INDUSTRIAL				26500 2					
MECHANICAL						34000 1			
INFORMATION SCIENCES & SY				29000 1		22867 3			
BIOLOGICAL						22000 1			

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			28250 2			22000 1	18215 4		24000 1
BUSINESS ADMIN (INCL MGMT	17500 1	25000 1	25250 2		22000 1	20248 2	23800 1	19660 3	
ECONOM & FINANCE (BANKING						21254 1	25000 1		
MANAGEMENT INFO SYSTEMS				25380 1					
COMMUNICATIONS				24500 1				18000 1	
TELECOMMUN/BROADCASTING						21037 1			
ELEMENTARY EDUCATION					18869 12				
PRE-ELEMENTARY EDUCATION					10000 2				
PHYSICAL EDUCATION					20000 1				
SPECIAL EDUCATION					19100 1				17500 1
HUMAN ECOLOGY (HOME ECONO					19400 1				
LETTERS (incl English, Li					18400 1				
VISUAL & PERFORMING ARTS					16065 2				
HUMANITIES - OTHER					16400 1				
HISTORY					15800 1				
POLITICAL SCIENCE/GOVT					15000 1	26000 1			
SOCIOLOGY					17600 1				
SOCIAL SCIENCES-OTHER						14400 1			17300 1
ARCHITECTURAL							22320 1		
CIVIL				34000 1		24973 5	25721 21 36000/24144		
ELECTRICAL/ELECTRONIC				33012 1		26000 2			
MECHANICAL		33000 1		34900 5		26000 1			
MINING (INCL GEOLOGICAL)				33800 1			24000 1		

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
AGRIBUSINESS						23000 1			
COMPUTER SCIENCE		15000 1				26252 1			
SYSTEMS ANALYSIS							18600 1		
ALLIED HEALTH							14500 1	24975 2	
HEALTH SCIENCES								24110 4	18000 2
NURSING								23700 7	20000 1
BIOLOGICAL					18500 1			18000 1	
CHEMISTRY					17000 1	31200 1			
GEOLOGY & GEOLOGICAL SCI		32000 1							
MATHEMATICS					16000 1		33900 1		

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									29000 1
BUSINESS ADMIN (INCL MGMT					19500 1			16000 1	
ECONOM & FINANCE (BANKING									24000 1
MANAGEMENT INFO SYSTEMS							28000 2		
HUMAN ECOLOGY (HOME ECONO			15000 1						
PSYCHOLOGY				11000 1					
SOCIOLOGY				10000 1					
AEROSPACE & AERONAUTICAL					32250 2				
CHEMICAL						36120 5			37733 15
CIVIL					27000 1			29529 11	
ELECTRICAL/ELECTRONIC					32690 4			24000 1	37500 2
MECHANICAL					30489 4	33998 2		33000 2	36932 3
METALLURGICAL					31500 1	30000 1			
ENGINEERING TECHNOLOGY					29167 3	33000 1	27000 1		
AGRIBUSINESS						18900 3			
ANIMAL SCIENCES						21500 2			
OTHER AGRICULTURAL SCIENC						27600 5			
COMPUTER SCIENCE					30580 3				
INFORMATION SCIENCES & SY					26000 3				29000 1
HEALTH SCIENCES				15500 2					
NURSING									22000 1
ARCHITECTURAL & ENVIRONME								26400 1	
MATHEMATICS							24000 1		40400 1

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING									27154 13
BUSINESS ADMIN (INCL MGMT	26000 1					22000 1		16000 1	27600 1
ECONOM & FINANCE (BANKING			28000 1						28767 12
MANAGEMENT INFO SYSTEMS	27000 1								25000 1
MARKETING/MARK MGMT (RESR			22400 3						28000 3
POLITICAL SCIENCE/GOVT									22000 1
CHEMICAL			33833 6		33600 1	28600 1			38403 41 41200/36000
CIVIL						31165 4			33250 4
COMPUTER		33450 2							
ELECTRICAL/ELECTRONIC	32739 7	35356 3	33600 2		35910 2			31000 1	34773 11
INDUSTRIAL							31740 1		
MECHANICAL	33900 2	33833 3	27500 1		32833 3			31800 1	37779 34 41000/36000
METALLURGICAL					33967 13				36000 1
MINING (INCL GEOLOGICAL)						32223 9			
PETROLEUM									39948 29 46000/36600
ENGINEERING TECHNOLOGY		30000 1						31777 1	
INDUSTRIAL TECHNOLOGY			27000 2						
OTHER AGRICULTURAL SCIENC			27534 4						
COMPUTER SCIENCE	32600 2				35400 1				35800 5
INFORMATION SCIENCES & SY									32400 2
MATHEMATICS									36000 1
PHYSICS		32500 1							

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							19100 2
ECONOM & FINANCE (BANKING			28000 1				25100 1
MARKETING/MARK MGMT (RESR			28000 1				24000 2
COMMUNICATIONS							30000 1
LETTERS (incl English, Li							19000 1
ARCHITECTURAL							29500 1
CHEMICAL						39504 1	30600 2
CIVIL				28400 2		34350 2	
COMPUTER						34000 1	31000 1
ELECTRICAL/ELECTRONIC			34260 1		34500 1		31800 2
INDUSTRIAL							33000 1
MECHANICAL						35400 2	24000 1
PETROLEUM						37500 1	
COMPUTER SCIENCE			34500 1			28000 1	
HEALTH SCIENCES							23040 1

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25601 105 39500/21500	27600 2		21055 11	24875 4	24907 11	23967 6	26667 3	
BACHELOR - TECHNICAL				21450 2		32125 3	28104 16	28190 26 34200/24000	30494 23 39720/27000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21820 5	18475 4	22125 24 25000/22000	23981 16	18000 1	21654 54 31000/18000			
BACHELOR - TECHNICAL				27333 3		24920 5			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	17500 1	25000 1	26750 4	24940 2	17691 25 30500/15000	20741 7	20277 6	19245 4	19600 3
BACHELOR - TECHNICAL		26667 3		34414 8	17167 3	25756 11	25133 26 36000/22992	23592 14	18667 3

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15000 1	10500 2	19500 1		28000 2	16000 1	26500 2
BACHELOR - TECHNICAL				15500 2	30141 21 33500/27000	28910 19	25500 2	29415 15	36661 23 40400/36000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26500 2		23800 4			22000 1		16000 1	27639 31 34000/26000
BACHELOR - TECHNICAL	32925 11	33697 10	30789 15		34044 20 37200/32500	31662 14	31740 1	31526 3	37881 128 46000/33600

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			28000 2				
BACHELOR - TECHNICAL			34380 2	28400 2	34500 1	34813 8	

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU		ACCOUNTING (PR		CO	MMERCIAL BAN		COMMERCIAL BAN		INVESTMT BANKI		INVESTMT BANKN		INVESTMT BANKG		INVESTMT BANKG		FINANCIAL/TREA	
ACCOUNTING	25614 39500/22000	102	24278 30000/18060	20														29000	1
BUSINESS ADMIN (INCL MGMT	21400	2	16000	1	1	4800	1	13500	1									21220	5
ECONOM & FINANCE (BANKING	25500	3	24000	1	1	8600	2	24000	2	28800	1	24000	1			27000	1	27779	14
MARKETING/MARK MGMT (RESR			24000	1														30000	1
POLITICAL SCIENCE/GOVT										22000	1							22000	1
AGRIBUSINESS								21500	1										

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	25000 1								
BUSINESS ADMIN (INCL MGMT							16000 1	16000 1	18000 1
ECONOM & FINANCE (BANKING		27445 4	24807 3					18000 1	
MARKETING/MARK MGMT (RESR		22000 1	25000 1						
COMMUNICATIONS		24000 1							
JOURNALISM						12480 1			
SOCIAL SCIENCES-OTHER				14400 1					
AGRIBUSINESS								16800 1	

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									16800 1
BUSINESS ADMIN (INCL MGMT	20900 2	18000 1			25000 1	27600 1	28000 2		20300 1
ECONOM & FINANCE (BANKING							29200 9		23127 2
MARKETING/MARK MGMT (RESR		25000 2			28500 1		24622 18		
COMMUNICATIONS	30000 1					20000 2	24333 3		
TELECOMMUN/BROADCASTING									21037 1
ELEMENTARY EDUCATION							18000 1		
PSYCHOLOGY							17420 1		
SOCIAL SCIENCES-OTHER	12000 1								
CIVIL							29410 2		
METALLURGICAL							34068 1		
AGRIBUSINESS									23000 1
ANIMAL SCIENCES							26000 1		
BIOLOGICAL							22000 1		

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
POLITICAL SCIENCE/GOVT				26000 1					
ARCHITECTURAL							22320 1		
CHEMICAL							37600 2		37657 7
CIVIL			24000 1				26142 14		
ELECTRICAL/ELECTRONIC							32000 4	33000 1	35850 2
INDUSTRIAL								31740 1	
MECHANICAL			26000 1				35850 6	31800 1	32940 7
METALLURGICAL									33600 1
MINING (INCL GEOLOGICAL)								26016 1	35040 1
ENGINEERING TECHNOLOGY									30000 1
CHEMISTRY								17000 1	

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	28800 1								19500 1
MANAGEMENT INFO SYSTEMS	25000 3								
AEROSPACE & AERONAUTICAL									32250 2
ARCHITECTURAL									29500 1
CHEMICAL					36600 1	24000 1	37604 51 41200/36000	37721 5	35533 6
CIVIL								31164 20 36000/28000	27586 37 36120/24167
COMPUTER			33450 2						31333 3
ELECTRICAL/ELECTRONIC	35465 6	32750 4	32725 4	31529 6	40000 1	30000 1		33246 8	32302 12
INDUSTRIAL									29375 5
MECHANICAL		32400 3				28500 2	34000 1	35824 19	36360 32 44000/32000
METALLURGICAL							32625 4	34090 10	
MINING (INCL GEOLOGICAL)								31277 10	
PETROLEUM								39645 31 46000/36600	
ENGINEERING TECHNOLOGY									31890 8
OTHER AGRICULTURAL SCIENC									28000 2
COMPUTER SCIENCE			18500 1				35400 1	34500 1	
CHEMISTRY							36000 1	31200 1	
GEOLOGY & GEOLOGICAL SCI								28500 2	
MATHEMATICS									34092 5
PHYSICS				32500 1					

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	22880 1				22000 1				
HUMAN ECOLOGY (HOME ECONO	15000 1								
PSYCHOLOGY									11000 1
ALLIED HEALTH			31950 1						18000 1
HEALTH SCIENCES			23000 2						21896 5
NURSING				23100 9					
BIOLOGICAL									18000 1

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING						20000 1			18000 1
BUSINESS ADMIN (INCL MGMT						23500 3	23598 2		
ECONOM & FINANCE (BANKING					24550 2	30000 1			
MANAGEMENT INFO SYSTEMS					26190 2		28000 2		
ELEMENTARY EDUCATION		13350 1							
SPECIAL EDUCATION		17500 1							
POLITICAL SCIENCE/GOVT		15000 1							
SOCIOLOGY		10000 1							
SOCIAL SCIENCES-OTHER		17300 1							
ELECTRICAL/ELECTRONIC							30000 1		
AGRIBUSINESS									21150 2
ANIMAL SCIENCES									17000 1
OTHER AGRICULTURAL SCIENC									27534 4
COMPUTER SCIENCE					29904 11	20000 1	31219 8		
INFORMATION SCIENCES & SY						24320 5	29633 6		
SYSTEMS ANALYSIS							18600 1		
ALLIED HEALTH				14500 1					
HEALTH SCIENCES				15500 2					
BIOLOGICAL						22000 1			
MATHEMATICS					24000 3	18000 1			

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				30000 1					
BUSINESS ADMIN (INCL MGMT				21731 11					22000 1
ECONOM & FINANCE (BANKING		25000 2		22567 9					
HOTEL/RESTAURANT MGMT.				21827 22 22200/22000					
HUMAN RSRCS (incl LABOR R				13000 1					
MANAGEMENT INFO SYSTEMS				21000 2					
MARKETING/MARK MGMT (RESR		27500 1		20675 17					
COMMUNICATIONS				22000 2					
ELEMENTARY EDUCATION									19371 11
PRE-ELEMENTARY EDUCATION									10000 2
PHYSICAL EDUCATION									20000 1
SPECIAL EDUCATION									19100 1
HUMAN ECOLOGY (HOME ECONO									19400 1
LETTERS (incl English, Li			19000 1						18400 1
VISUAL & PERFORMING ARTS									16065 2
HUMANITIES - OTHER									16400 1
HISTORY									15800 1
PSYCHOLOGY				20100 3					
SOCIOLOGY									17600 1
SOCIAL SCIENCES-OTHER				17850 2					
CIVIL		28200 2							
INDUSTRIAL TECHNOLOGY				27000 2					
AGRIBUSINESS				17900 2					

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
OTHER AGRICULTURAL SCIENC				27333 3					
ARCHITECTURAL & ENVIRONME	26400 1								
BIOLOGICAL									18500 1
MATHEMATICS					30000 1				16000 1

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25532 107 39500/21500	23894 23 30000/18060	17333 3	20500 3	25400 2	24000 1		27000 1	26182 22 34000/22000
BACHELOR - TECHNICAL				21500 1					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	25000 1	25963 6	24855 4	14400 1		12480 1	16000 1	17000 2	18000 1
BACHELOR - TECHNICAL								16800 1	

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20950 4	22667 3			26750 2	22533 3	25601 34 45000/19000		20878 5
BACHELOR - TECHNICAL							28178 5		23000 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL				26000 1					
BACHELOR - TECHNICAL			25000 2				29874 27 3850[illegible]3280	27911 5	34975 19

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	25950 4								
BACHELOR - TECHNICAL	35465 6	32600 7	30900 7	31668 7	38300 2	27750 4	37133 58 41200/33600	35176 107 46000/30000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	18940 2				22000 1				
BACHELOR - TECHNICAL			25983 3	23100 9					

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		14630 5			25370 4	24100 5	25799 4		18000 1
BACHELOR - TECHNICAL				15167 3	28639 14	22700 8	29760 16		24205 7

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		25833 3	19000 1	21412 70 30000/18000					17996 23 30500/15000
BACHELOR - TECHNICAL	26400 1	28200 2		24543 7	30000 1				17250 2

AVERAGE SALARY OFFERS FEBRUARY 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	28167 3	26000 1		31333 3	43680 5	29000 1	33667 3	29500 2	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	42333 3								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH							34000 2		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									30000 1
MBA--TECH					40000 1				

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH			34000 1						29000 1
MBA--TECH									30000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							